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Bidder

Whitcomb Associates, Inc.

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PUBLICATIONS

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# NEW HAMPSHIRE STATEWIDE CONTRACT FOR BOOKS, NON-PRINT LIBRARY MATERIALS, AND RELATED ANCILLARY SERVICES

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## PUBLICATIONS

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|   | <u>TRADE</u>    | <u>NON-TRADE</u> | <u>Text-</u>    | <u>NET</u>      |
|   | <u>Discount</u> | <u>Discount</u>  | <u>Books</u>    | <u>Handling</u> |
|   |                 |                  |                 | <u>Charge</u>   |
| 13. Slides  | _____ %         | _____ %          | _____ %         | \$ _____        |
| 14. Video Tapes (feature film, educational, etc.) | _____ %         | _____ %          | _____ %         | \$ _____        |
| 15. Other (please specify)                        |                 |                  |                 |                 |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |
| _____   | _____ %         | _____ %          | _____ %         | \$ _____        |

Volume Pricing-Price Breaks for Section F for Multiple Units-List Non-Print Sub-Item Numbers: (Aggregate pricing to be offered on subsequent pages)

|                |                  |         |         |         |          |
|----------------|------------------|---------|---------|---------|----------|
| No. <u>N/A</u> | <u>N/A</u> units | _____ % | _____ % | _____ % | \$ _____ |
| No. _____      | _____ units      | _____ % | _____ % | _____ % | \$ _____ |
| No. _____      | _____ units      | _____ % | _____ % | _____ % | \$ _____ |
| No. _____      | _____ units      | _____ % | _____ % | _____ % | \$ _____ |
| No. _____      | _____ units      | _____ % | _____ % | _____ % | \$ _____ |

Charge

Services-Specify

G. SERVICES  
See Page 20,  
"Detailed Specifications."  
Bidders to specify the  
services they offer.

1. Catalog Kits \$ .75

Includes pocket, full set of  
catalog cards and spine label

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Whitcomb Associates, Inc.

|    |                               |        |   |
|----|-------------------------------|--------|---|
| 2. | Cataloging and Processing     |        |   |
|    | <u>Attached</u>               | \$ .75 | <u>includes pocket checkout</u>         |
|    |                               | \$     | <u>card full set of catalog</u>         |
|    | <u>Unattached</u>             | \$ .99 | <u>cards &amp; spine labels</u>         |
|    |                               | \$     |   |
|    |                               | \$     |   |
| 3. | Rebinding of Paperbacks       | \$     |   |
|    | <u>N/A</u>                    | \$     |   |
|    |                               | \$     |   |
|    |                               | \$     |   |
| 4. | Shelf Ready Books             | \$ .99 | <u>Complete set of catalog</u>          |
|    |                               | \$     | <u>pocket, cards &amp; spine labels</u> |
|    |                               | \$     |   |
|    |                               | \$     |   |
| 5. | Customized Reports            | \$ 0   |   |
|    | <u>Available upon request</u> | \$     |   |
|    |                               | \$     |   |
|    |                               | \$     |   |
| 6. | Bibliographic Records         | \$ 0   | <u>Marc Data Disk Free</u>              |
|    |                               | \$     |   |
|    |                               | \$     |   |
|    |                               | \$     |   |
| 7. | Security Tape                 | \$ .40 | <u>unattached</u>                       |
|    |                               | \$     |   |
|    |                               | \$ .50 | <u>attached</u>                         |
|    |                               | \$     |   |
| 8. | Bar Codes                     | \$ .15 | <u>unattached</u>                       |
|    |                               | \$     |   |
|    |                               | \$ .30 | <u>attached</u>                         |
|    |                               | \$     |   |
| 9. | Other - Bidder to list:       |        |   |
|    |                               | \$     |   |
|    |                               | \$     |   |
|    |                               | \$     |   |

: Many of our publishers offer free processing.

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Bidder

Whitcomb Associates, Inc.

=> => => => => =>

No Bids on this Page

See "Discounts," "Aggregate Discounts," clauses and "Detailed Specifications." Please specify the amounts that apply in the left column and the discounts to the right of the solid line.

## DISCOUNTS

| Item I<br>TRADE<br>Discount | Item II<br>NON-TRADE<br>Discount | Item III<br>Text-<br>Books | Item IV<br>NET<br>Handling<br>Charge |
|-----------------------------|----------------------------------|----------------------------|--------------------------------------|
|-----------------------------|----------------------------------|----------------------------|--------------------------------------|

\$ or %

VOLUME PRICING-PRICE BREAKS for agency's aggregate purchase in dollars. Please specify the amount that applies:

\$ \_\_\_\_\_  
\$ \_\_\_\_\_  
\$ \_\_\_\_\_

|         |         |         |       |
|---------|---------|---------|-------|
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |

VOLUME PRICING-PRICE BREAKS for aggregate contract purchases in dollars statewide:

\$ \_\_\_\_\_  
\$ \_\_\_\_\_  
\$ \_\_\_\_\_

|         |         |         |       |
|---------|---------|---------|-------|
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |

OTHER VOLUME PRICE BREAKS AND/OR DISCOUNTS - Bidder to explain:

\$ \_\_\_\_\_  
\$ \_\_\_\_\_  
\$ \_\_\_\_\_

|         |         |         |       |
|---------|---------|---------|-------|
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |
| _____ % | _____ % | _____ % | _____ |

Electronic Access Ordering Discount  
Prepayment Plan Discount  
Deposit Account Discount  
Approval Plan Discount  
Please Explain .....

|         |
|---------|
| _____ % |
| _____ % |
| _____ % |
| _____ % |
| _____   |
| _____   |
| _____   |

$$\Rightarrow \quad \Rightarrow \quad \Rightarrow \quad \Rightarrow \quad \Rightarrow \quad \Rightarrow$$

Whitcomb Associates, Inc.

\_\_\_\_\_ YES \_\_\_\_\_ NO

           YES   x   NO

YES   x   NO

YES \_\_\_\_\_ NO \_\_\_\_\_

YES ☒ NO

YES \_\_\_\_\_ NO \_\_\_\_\_

x YES \_\_\_\_\_ NO \_\_\_\_\_

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MATERIALS, AND RELATED ANCILLARY SERVICES

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Bidder  
Whitcomb Associates, Inc.

13. In the event you may be successful in receiving an award, please provide the following information for inclusion in the Notice of Contract Award to be sent to customer agencies:

Company Name: Whitcomb Associates, Inc.

Street Address: 44 Merrimac Street

P.O. Box: \_\_\_\_\_

City, State, Zip: Newburyport, MA 01950

Contact Person (please print or type): Carol Guerrin

Telephone Number: 800 501-1151

Local (603)434-1582

Fax Number: 800 \_\_\_\_\_

Local (603) 434-1582

Internet Address (E-mail): Sales@whitcomb-assocs.com

WWW Site: www.whitcomb-assocs.com

14. Is the pricing offered the same or lower than that offered to other corporations, institutions, and government agencies' on similar items, quantities, terms and conditions:

  x   YES        NO

If no, please explain:

\_\_\_\_\_

15. EXCEPTIONS: Does bidder take exception to any of the terms and conditions stated herein?

       YES   x   NO

If "YES", please explain in detail:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_